



KENWOOD

February 18, 1983

Mr. William E. Bassett
The Bassett Sales Corporation
12045 Magnolia Boulevard
North Hollywood, California 91607

Dear Bill:

We are enclosing herewith two copies of our sales representative agreement listing your company as our duly appointed sales representative for the territory spelled out in Exhibit A, which is attached to and is an integral part of the agreement. Also attached is a copy of Exhibit B, which delineates the commission schedule by which your company will be compensated for its efforts on our behalf.

Please read the agreement and Exhibits A and B carefully. Next, sign both agreements on the last page in the appropriate place, on the left hand side of the page. Finally, sign Exhibits A and B also, in the appropriate place, on the left hand side of the page. The signing is now complete, except for our signatures. Now, return BOTH signed agreements, with Exhibits A and B attached to my attention. I will present them to our Vice-President and General Manager for his signature, after which I will send one copy to you for your records, and we will retain the other copy for our records.

I trust that you will find everything to be as we discussed. We appreciate your interest in handling our line, and we will anticipate your early return of the signed documents.

Cordially,

TRIO-KENWOOD COMMUNICATIONS

Carl Gates
Manager of Marketing, Sales, and Administration.

CG/bw

Enclosures

**TRIO-KENWOOD
COMMUNICATIONS, INC.**

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